

MLS Area LC

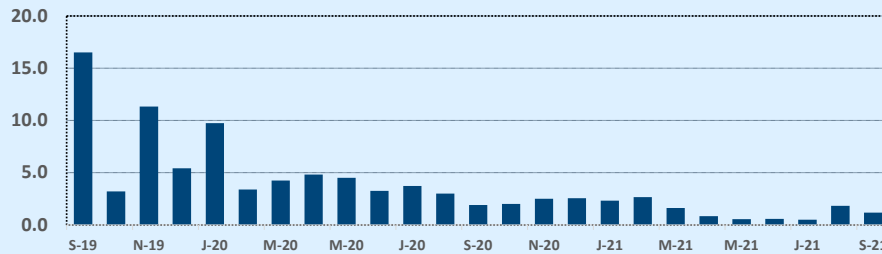
Residential Statistics

| Listings | This Month | | | Year-to-Date | | |
|---------------------|-------------|-------------|-----------|--------------|--------------|---------------|
| | Sep 2021 | Sep 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 12 | 12 | -- | 99 | 70 | +41.4% |
| Condo/TH Sales | -- | -- | -- | -- | -- | -- |
| Total Sales | 12 | 12 | -- | 99 | 70 | +41.4% |
| New Homes Only | 1 | 2 | -50.0% | 3 | 4 | -25.0% |
| Resale Only | 11 | 10 | +10.0% | 96 | 66 | +45.5% |
| Sales Volume | \$5,011,500 | \$2,412,650 | +107.7% | \$29,851,863 | \$15,378,072 | +94.1% |
| New Listings | 9 | 8 | +12.5% | 102 | 100 | +2.0% |
| Pending | 3 | 9 | -66.7% | 5 | 77 | -93.5% |
| Withdrawn | 1 | 2 | -50.0% | 2 | 18 | -88.9% |
| Expired | -- | 1 | -- | 3 | 12 | -75.0% |
| Months of Inventory | 1.2 | 1.9 | -39.1% | N/A | N/A | -- |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|---------|--------------|-----------|--------|
| | Sep 2021 | Sep 2020 | Change | 2021 | 2020 | Change |
| List Price | \$440,983 | \$201,942 | +118.4% | \$304,895 | \$226,952 | +34.3% |
| List Price/SqFt | \$237 | \$134 | +77.7% | \$170 | \$129 | +32.0% |
| Sold Price | \$417,625 | \$201,054 | +107.7% | \$301,534 | \$219,687 | +37.3% |
| Sold Price/SqFt | \$228 | \$134 | +70.3% | \$168 | \$125 | +34.3% |
| Sold Price / Orig LP | 93.8% | 94.9% | -1.2% | 97.1% | 93.7% | +3.6% |
| Days on Market | 54 | 38 | +43.0% | 40 | 67 | -40.7% |

| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Sep 2021 | Sep 2020 | Change | 2021 | 2020 | Change |
| List Price | \$274,450 | \$188,700 | +45.4% | \$249,900 | \$212,250 | +17.7% |
| List Price/SqFt | \$203 | \$144 | +41.2% | \$145 | \$131 | +10.7% |
| Sold Price | \$262,500 | \$189,325 | +38.7% | \$248,000 | \$210,000 | +18.1% |
| Sold Price/SqFt | \$197 | \$143 | +37.8% | \$145 | \$127 | +14.3% |
| Sold Price / Orig LP | 97.5% | 98.0% | -0.5% | 99.0% | 96.0% | +3.1% |
| Days on Market | 8 | 24 | -66.0% | 12 | 37 | -67.6% |

Months of Inventory - Last Two Years

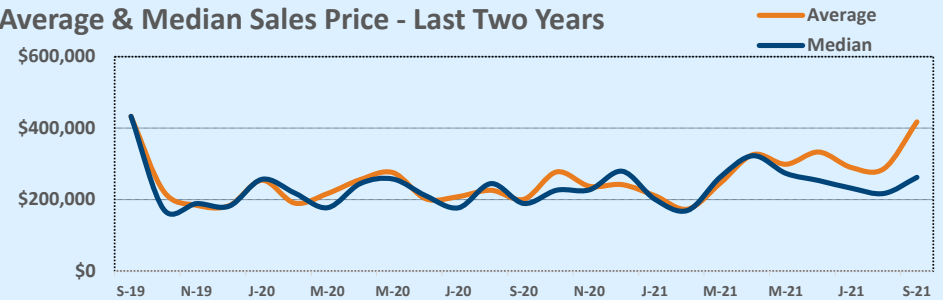


Independence Title

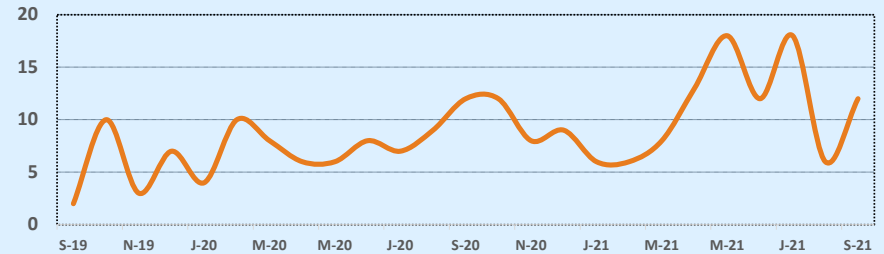
September 2021

| Price Range | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|-----------|--------------|-----------|-----------|
| | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | 1 | -- | -- | 16 | 15 | 18 |
| \$150,000- \$199,999 | -- | 2 | 7 | 14 | 19 | 55 |
| \$200,000- \$249,999 | 1 | 4 | 26 | 13 | 17 | 40 |
| \$250,000- \$299,999 | 2 | 1 | 153 | 16 | 12 | 42 |
| \$300,000- \$349,999 | 2 | -- | -- | 9 | 9 | 30 |
| \$350,000- \$399,999 | -- | 3 | 10 | 8 | 9 | 35 |
| \$400,000- \$449,999 | 1 | -- | -- | 7 | 3 | 9 |
| \$450,000- \$499,999 | 1 | -- | -- | 4 | 3 | 13 |
| \$500,000- \$549,999 | -- | -- | -- | 1 | 1 | 3 |
| \$550,000- \$599,999 | -- | -- | -- | 4 | 2 | 41 |
| \$600,000- \$699,999 | -- | -- | -- | 2 | 2 | 10 |
| \$700,000- \$799,999 | -- | -- | -- | 4 | 5 | 65 |
| \$800,000- \$899,999 | -- | 1 | 6 | 2 | 1 | 6 |
| \$900,000- \$999,999 | -- | -- | -- | 1 | -- | -- |
| \$1M - \$1.99M | 1 | 1 | 342 | 1 | 1 | 342 |
| \$2M - \$2.99M | -- | -- | -- | -- | -- | -- |
| \$3M+ | -- | -- | -- | -- | -- | -- |
| Totals | 9 | 12 | 54 | 102 | 99 | 40 |

Average & Median Sales Price - Last Two Years



Number of Sales - Last Two Years



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